

	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Revenue	€ 188,150	€ 120,427	€ 188,071	€ 114,184
Revenue from related party	150,146	58,162	137,909	114,184
Total revenue	238,296	178,589	325,980	228,368
Costs and expenses:				
Cost of revenue, including related party, excluding amortization (1)(2)(3)		1,412	1,382	2,359
Selling and marketing (1)		279,328	172,539	506,785
Technology and content, including related party (1)(3)		12,994	23,879	24,699
General and administrative, including related party (1)(3)		21,202	25,453	25,071
Amortization of intangible assets			2,537	8,403
Operating income (loss)	(2,974)	389	(49,392)	9,535
Other income (expense)				
Interest expense	(27)	-	(59)	-
Other, net	(65)	-	(151)	-
Total other income (expense), net	(92)	-	(210)	-
Income (loss) before income taxes				
Provision (benefit) for income taxes		(3,066)		8,284
Net income (loss)		319		354
Net income (loss) attributable to noncontrolling interests		(3,085)		(4,373)
Net income (loss) attributable to triage N.V.		1,108		(4,019)
Weighted average shares attributable to triage N.V. available to common stockholders (4)		€ (2,177)	160	€ (48,725)
Basic				
Diluted				
Share used in computing earnings per share:				
Basic				
Diluted				
(1) Includes share-based compensation as follows:				
Cost of revenue	€ 39	€ 707	€ 82	€ 711
Selling and marketing	911	2,386	1,890	9,483
Technology and content, net of capitalized internal-use software and website development costs	2,036	12,994	23,879	24,792
General and administrative				
(2) Amortization of internal-use software and website development costs included in Technology and content is as follows:				
Amortization of acquired technology included in amortization of intangible assets				
Amortization of internal-use software and website development costs included in technology and content				
(3) Includes related party expense as follows:				
Cost of revenue	€ 17	-	€ 31	-
Technology and content	76		129	
General and administrative	12		91	1,709
(4) Represents earnings per share of Class A and Class B common stock and weighted-average shares of Class A and Class B common stock outstanding for the period from January 1, 2017 through June 30, 2017, the period following the capitalization of the parent company and IPO.				

Triage N.V. Condensed consolidated statements of cash flows

(€ thousands) (unaudited)

	Three months ended June 30, 2017	June 30, 2016	Six months ended June 30, June 30, 2017	June 30, 2016
Operating activities:				
Net income (loss)	€ (3,385)	€ (49,488)	€ 4,273	€ (49,476)
Adjustments to reconcile net loss to net cash used:				
Depreciation (property and equipment and internal-use software and website development)	1,655	1,118	3,130	2,069
Amortization of intangible assets	389	2,527	8,903	
Share-based compensation	4,111	48,640	7,415	48,835
Deferred income taxes	243	(104)	(193)	(2,293)
Foreign exchange (gain) loss	59	(276)	124	(229)
Net cash expense	81	962	827	
Non-cash charge, contribution from Parent	-	914	-	2,708
Changes in operating assets and liabilities:				
Restricted cash	(1,473)	-	(1,473)	-
Accounts receivable, including related party	(128,001)	13,558	-	(190,388)
Prepaid expense and other assets	(1,075)	-	379	(2,642)
Accounts payable	30,844	13,168	66,529	82,930
Accrued expenses and other liabilities	2,352	710	3,336	374
Deferred revenue	159	695	2,627	941
These payable/receivable, net	(1,112)	-	858	2,799
Net cash used in/ provided by operating activities	2,080	15,306	(2,099)	8,889
Investing activities:				
Capital expenditures, including internal-use software and website development	(1,179)	-	(1,977)	-
Net cash used in investing activities	(1,179)	-	(1,977)	-
Financing activities:				
Payments of limited public offering costs	-	-	(4,038)	-
Dividends paid to MCT	-	-	(188)	-
Payment on credit facility	(10,000)	-	-	(10,000)
Net cash used in financing activities	0	(10,000)	(4,196)	(10,000)
Effect of exchange rate changes on cash	(406)	-	21	(627)
Net increase (decrease) in cash and cash equivalents restricted cash	(1,497)	5,306	(2,499)	(11,617)
Cash and cash equivalents at beginning of the period	216,556	-	216,556	17,566
Cash and cash equivalents at end of the period	€ 215,059	€ 5,306	€ 214,057	€ 15,949
Supplemental cash flow information:				
Cash paid for interest	77	2	110	322
Cash paid for taxes	1,062	131	3,034	
Non-cash investing and financing activities:				
Fixed assets-related payable	1,179	-	1,179	88
Capitalization of construction in process related to build-to-suit lease	-	8,208	-	13,282
Reclassification of loss to related party through contribution from Parent to members' equity	-	7,139	-	7,139
Reclassification of loss from related party through members' liability	-	7,139	-	7,139

We have reclassified certain amounts related to our prior period results to conform to current period presentation.

Earnings per Share and Dilution of the Company

Basic and diluted earnings per share of common stock is computed by dividing net income attributable to triage N.V. after adjusting for noncontrolling interest, by the weighted average number of Class A and Class B shares outstanding during the period.

The following table presents our basic and diluted earnings per share:

	Three months ended June 30, 2017	Six months ended June 30, 2017
Basic		
Net income (loss)	€ (3,385)	€ 4,273
Less: net income (loss) attributable to noncontrolling interest	1,108	(4,373)
Net income (loss) attributable to triage N.V.	(2,277)	2,908
Denominator		
Weighted average number of common shares:		
Basic	239,197	239,197
Diluted	239,197	245,024
Net income (loss) per share attributable to common stockholders of triage N.V.	€ (0.01)	€ 0.01
Diluted	€ (0.01)	€ 0.01

The ownership of triage N.V. as of June 30, 2017, is as follows:

	Class A shares	Class B shares	Total
Free float	30,247,059	-	30,247,059
Equities			209,058,088
Total	30,247,059	209,058,088	239,305,147
Class A shares in % Class B shares in % Total			
Public	12.4%	0.0%	12.4%
Equities	0.0%	87.6%	87.6%
Total	12.4%	87.6%	100.0%

Assuming the planned corporate reorganization, pursuant to which triage GmbH will be merged with and into triage N.V., would have been consummated as of June 30, 2017, the ownership of triage N.V. would be as set forth in the table below. For further information regarding our planned corporate reorganization, refer to our annual report on Form 20-F for the year ended December 31, 2016, Item 4C, and our current report on Form 6-K filed with the Securities and Exchange Commission on July 18, 2017.

	Class A shares	Class B shares	Total
Free float	30,247,059	-	30,247,059
Equities			209,058,088
Total	30,247,059	209,058,088	239,305,147
Class A shares in % Class B shares in % Total			
Public	12.4%	0.0%	12.4%
Equities	0.0%	87.6%	87.6%
Total	12.4%	87.6%	100.0%

Triage N.V. Key Metrics

The following metrics are included as a supplement to the financial information found in this release and the financial statements included in our filings with the Securities and Exchange Commission ("SEC"). In the event of discrepancies between amounts in these tables and our historical financial statements, readers should rely on our filings with the Securities and Exchange Commission ("SEC") and our most recent financial statements filed with the SEC.

We intend to periodically review and refine the definition, methodology and appropriateness of our supplemental metrics. As a result, metrics are subject to removal and/or change, and such changes could be material.

These metrics do not include adjustments for one-time items, acquisitions, foreign exchange or other adjustments.

Some metrics may not add due to rounding.

	Three months ended June 30, June 30, 2017	June 30, 2016	Six months ended June 30, June 30, 2017	June 30, 2016
ROA by segment				
Americas	116.6%	113.5%	117.2%	114.5%
Developed Europe	124.0%	127.4%	130.7%	131.7%
Rest of World	92.3%	87.2%	94.2%	87.5%
Total	113.4%	114.7%	117.0%	117.0%
OP by segment (in millions)				
Americas	52.0	33.3	107.5	66.9
Developed Europe	82.1	60.6	155.7	115.1
Rest of World	82.4	26.4	110.6	51.8
Total	116.4	120.3	273.8	233.8
ROPE by segment				
Americas	42.2%	42.0%	42.0%	41.9%
Developed Europe	1.47	1.37	1.50	1.41
Rest of World	0.34	0.37	0.37	0.39
Total	43.0%	43.4%	43.5%	43.4%

Notes & Definitions

ROA: The ratio of our return on assets to our advertising expense, or return on advertising spend. We invest in multiple marketing channels, such as TV, out-of-home advertising, radio, search engine marketing, display and affiliate marketing, email marketing, social media, online video, mobile app marketing and content marketing.

OP: The dollar amount of qualified revenue as a single value per the first generation of our revenue. For example, if a single value click on a button offers to our search results in a given day, we count as multiple revenue, but only one qualified revenue.

ROPE: We use average revenue per qualified referral, to measure how effectively we convert qualified referrals to revenue. ROPE is calculated as referral revenue divided by the total number of qualified referrals in a given period.

Referral Revenue: We use the term "referral" to describe each time a visitor to one of our websites or apps clicks on a hold offer in our search results and is referred to one of our advertisers. We charge our advertisers for each referral on a cost-per-click, or CPC, basis.

Segment Information

Beginning in the second quarter of 2016, management identified three reporting segments, which correspond to our three operating segments: the Americas, Developed Europe and Rest of World. Our Americas segment is currently comprised of Argentina, Brazil, Canada, China, Colombia, Ecuador, Mexico, Peru, the United States and Uruguay. Our Developed Europe segment is comprised of Austria, Belgium, Denmark, Poland, France, Germany, Ireland, Italy, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland and the United Kingdom. Our Rest of World segment is comprised of all other countries, the most significant by revenue of which are Australia, Hong Kong, Japan, New Zealand and Poland.

Definition of Non-GAAP Measures

We define adjusted EBITDA as net income (loss) plus:

- provision (benefit) for income taxes,
- total other (income) expense, net,
- depreciation of property and equipment, including amortization of internal-use software and website development
- amortization of intangible assets, and
- share-based compensation

Adjusted EBITDA is a non-GAAP financial measure that is a non-recurring measure of a company's historical or future financial performance, financial position, or cash flow that excludes (or includes) items that are not directly comparable measures calculated and presented in accordance with U.S. GAAP in such company's financial statements. We present this non-GAAP financial measure because it is used by management to evaluate our operating performance, formulate business plans, and make strategic decisions on capital allocation. We also believe that this non-GAAP financial measure provides useful information to investors and others in understanding and evaluating our operating performance and consolidated results of operations in the same manner as our management and in comparing financial results across accounting periods. Our use of adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results reported in accordance with U.S. GAAP, including net loss. Some of these limitations are:

- Adjusted EBITDA does not reflect our cash expenditures or cash requirements for capital expenditures or contractual commitments.
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs.
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized may have to be replaced in the future, and adjusted EBITDA does not reflect cash capital expenditure requirements for such replacements or for full capital expenditure requirements; and
- Other companies, including companies in our own industry, may calculate adjusted EBITDA differently than we do, limiting its usefulness as a comparative measure.

Reconciliation for Non-GAAP Measures

Adjusted EBITDA (Adjusted Earnings Before Interest, Taxes, Depreciation & Amortization)

	Three months ended June 30, 2017	June 30, 2016	Six Months ended June 30, 2017	June 30, 2016
(€ millions)				
Net income (loss)	(3.4)	(49.5)	4.3	(50.0)
Provision (benefit) for income taxes	5.2	1.0	5.0	2.4
Interest expense	(3.1)	(49.9)	9.3	(49.4)
Income (loss) before income taxes	0.0	0.0	0.0	0.0
Other, net	0.1	(0.2)	0.2	(0.1)
Operating income	(3.0)	(90.0)	9.5	(49.7)
Depreciation	1.7	1.1	3.3	2.1
Amortization of intangible assets	0.4	2.5	8.6	8.8
EBITDA	(0.9)	(86.3)	21.4	(49.6)
Share-based compensation	4.1	48.4	7.4	48.8
Adjusted EBITDA	3.2	2.3	22.5	10.0

Net: Some items may not add due to rounding.

Conference Call

Triage N.V. will webcast a conference call to discuss second quarter 2017 financial results and certain forward-looking information on Friday, August 4, 2017 at 8:00 a.m. Eastern Time (ET). The webcast will be open to the public and available via <http://ir.triagenet.com>. Triage N.V. expects to maintain access to the webcast on the IR website for at least three months subsequent to the initial broadcast.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

The above contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance. These forward-looking statements are based on management's expectations as of August 4, 2017 and assumptions which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. The use of words such as "anticipate" and "expect" among others, generally identify forward-looking statements. However, these words are not the exclusive means of identifying such statements. In addition, any statements that refer to expectations, judgments or other characteristics of future revenues, financial position, or cash flows are forward-looking statements and may include statements relating to business operations, earnings, margins, profitability, net income (loss), earnings per share and other measures of results of operations and the prospects for future growth of triage N.V.'s business.

Actual results and the timing and outcome of events may differ materially from those expressed or implied in the forward-looking statements for a variety of reasons, including, among others:

- our ability to effectively manage our growth;
- global political and economic instability and other events beyond our control;
- increasing competition and consolidation in our industry;
- our advertiser concentration;
- our ability to maintain and increase our brand awareness;
- our ability to maintain and/or expand relationships with, and develop new relationships with, hold clients and independent holds as well as OEMs;
- our reliance on search engines, which may change their algorithms;
- our reliance on technology;
- the effect of the corporate reorganization;
- our material weakness in our internal control over financial reporting and our ability to establish and maintain an effective system of internal control over financial reporting;
- our ability to attract, train and retain executives and other qualified employees;
- our entrepreneurial culture and decentralized decision making;

as well as other risks and uncertainties described in our public filings with the SEC, including triage's annual report on Form 20-F for the year ended December 31, 2016. Except as required by law, we undertake no obligation to update any forward-looking or other statements in this release, whether as a result of new information, future events or otherwise.

About triage N.V.

Triage N.V. (NASDAQ: TRVG) is a global hold search platform. Our mission is to be the provider that independent sources of information find the ideal hold at the lowest rate. We are focused on helping the way travelers search for and compare hotels, while enabling hotel advertisers to grow their businesses by providing access to a broad audience of travelers via our websites and apps. Our platform allows travelers to make informed decisions by personalizing their hotel search and providing access to a deep supply of hotel information and prices.

Contacts

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